Directors' report and financial statements

For the financial year ended 31 December 2021

Registered number 365015

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#### Directors and other information

#### **Directors**

James Ruane Chairman, (Independent Non-Executive)

Angelo Agnelli Italian (Non-Executive)
Patricia Colton (Independent Non-Executive)

David Kingston (Independent Non-Executive retired effective

07 February 2022)

Davide Moia Italian (Non-Executive appointed effective 20

January 2021. Changed to Executive effective

04 March 2021.)

Fabiana Rossaro Italian (Non-Executive) Giampaolo Viseri Italian (Non-Executive)

Pietro S. Iovane Italian (Non-Executive appointed effective 04

March 2021)

Gino Fassina Italian (Non-Executive resigned effective 20

January 2021)

John Finnegan (Executive resigned effective 28 January

2021)

Elaine Hanly (Independent Non-Executive appointed

effective 14 July 2021)

Seamus Hughes (Independent Non-Executive appointed

effective 07 January 2022)

**Registered office** Maple House, Temple Road

Blackrock Dublin

Secretary Francis O'Hara

Maple House, Temple Road

Blackrock Dublin

**Head of Actuarial Function** Niamh Lynch

Allianz Global Life

Maple House, Temple Road

Blackrock Dublin

Independent Auditors PricewaterhouseCoopers

One Spencer Dock North Wall Quay

Dublin 1

Main Bankers AIB

7/12 Dame Street

Dublin 2

Allianz Bank Financial Advisors S.p.A.

Piazza Tre Torri 3, 20145 Milano, Italy

#### Directors and other information (continued)

Main bankers (continued) BNP Paribas Securities Services

Via Asperto 5 20123 Milano

Italy

**Solicitors** Dillon Eustace

33 Sir John Rogerson's Quay

Dublin 2

Service Provider Irish Progressive Services International Limited

Block C, Irish Life Centre, Lower Abbey Street

Dublin 1

#### Investment Managers Investment Managers

ADDVISION Wealth Mgt S.A. Franklin Templeton

Agora Investments SGR S.p.A. Gamma Capital Markets Limited

Allianz Global Investors GmbH Goldman Sachs AM
Amundi Asset Management Icam & Partners

Aquila Patrimonial A.G. Intesa S.Paolo Private Banking S.p.A.

Auriga Partners Intesa S Paolo Private Bank (Suisse) Morval SA

Azimut Invesco Asset Management S.A.

Banca del Ceresio S.A.

Banca Julius Baer & Co. S.A. Zurich

Banca Julius Baer & Co. S.A. Lugano - Switzerland

JP Morgan

Banor Capital Limited Kairos Partners SGR S.p.A.
BG Valeur S.A. LFG Investment Consulting S.A.

BlackRock (Netherlands) B.V. Londinium

BPS Suisse M&G Investments
CA Indosuez Finanziaria S.A. Morgan Stanley
CA Indosuz Wealth (Italy) S.p.A Neuberger Berman

Candriam Olympia Wealth Management Limited
Capital Group Pictet & Cie (Europe SA) - Luxembourg

Carmignac Gestione S.A. Pictet & Cie S.A. Geneve

CGM Italia Sim S.p.A. Pictet AM Limited - Italy Branch

CGM Monegasque PIMCO Europe Limited

Columbia Threadneedle Robeco

Credit Suisse AM Rothschild Milano

Crossinvest S.A. Safe Capital Management SA

Edmond De Rothschild (Suisse) S.A. Schroders

EFG Bank S.A. (ex BSI)

Elutheria Wealth SA

Fidelity

Soave Asset Management

UBI Pramerica SGR S.p.A.

Vontobel Asset Management S.A.

Finpartner Financial Services S.A. Lugano

#### Directors' Report

The Directors present their report and the audited financial statements for the financial year ended 31 December 2021.

#### Principal activities, review of key performance indicators and future developments

The Company is authorised in Ireland to transact life assurance business in the European Union ("EU") under the Solvency II Directive (2009/138/EC) as introduced into domestic Irish Legislation by the EU (Insurance and Reinsurance) Regulations 2015, effective 1 January 2016.

The Company's main business is the sale of single premium unit linked policies in Italy, under which the risk related to the underlying investments is carried by the policyholders.

Despite the negative impact from the continuing COVID-19 pandemic, in relation to global wide quarantine lockdowns and volatility in world stock markets, the Company continued to perform above expectations. The Company had record sales for 2021 of  $\in 5,166m$ , which were 41% higher than the previous year (2020:  $\in 3,667m$ ). The products contributing to total sales were Challenge and Challenge Pro 90% (2020: 88%), Blazar 3% (2020: 3%), Darta New Trend 3% (2020: 5%), Private Insurance contracts 1% (2020: 1%), Personal Way 2% (2020: 2%), Personal Target 0.3% (2020: 0.9%) and Other 0.7% (2020: 0.1%). These sales relate to investment contracts and are not included in "Net premiums written and earned" in the Statement of Profit and Loss, in accordance with IFRS 9 (see Note 17 "Financial liabilities – investment contracts"). The amount of net insurance premiums reported in the Statement of Profit and Loss is  $\in 11.4m (2020: \in 7.7m)$  due to the unbundling of insurance components of investment contracts in line with the Company's accounting policy under IFRS 4 (see Note 3).

During the year gross management fee income of €424m was earned, 32% above the previous year (2020: €322m). Total policyholder funds stood at €25,343m (2020: €21,104m) at the financial year end, driven by net inflows of €3,212m (2020: €2,108m) and net income, expenses and capital gains of €1,027m (2020: €742m). Claims incurred during the year amounted to €1,954m, an increase of €395m from the prior year (2020: €1,559m). Part of this increase is due to an increase in death claims in 2021 to €460m (2020:€367m) which may be related to the COVID-19 pandemic. The larger part of the increase is due to surrenders €1,494m (2020: €1,192m), however this is in line with the growth in NAV.

It is the Company's objective to achieve a satisfactory level of profitability for its shareholder, whilst taking into account statutory, financial and regulatory requirements; and to satisfy the reasonable expectations of, and develop suitable products for, its policyholders. In these circumstances, the Directors are very satisfied with the Company's performance during the year.

#### Result for the financial year and the state of affairs at the financial year end

The result for the Company for 2021 is set out in the Statement of Profit and Loss on page 14, and this shows a net profit from total operations of  $\in$ 120.4m, after taxation, compared to net profit of  $\in$ 79.5m for 2020. This is the first year since incorporation that the Company achieved a profit in excess of  $\in$ 100m. The Company's Statement of Financial Position is set out on pages 16 and 17, and this shows that shareholders' equity at the financial year end was  $\in$ 535.4m compared with  $\in$ 465.0m at the end of 2020. Note 16 to the financial statements on page 44 confirms that the Company had a satisfactory surplus over regulatory Solvency II capital requirements at year end.

The Directors have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the Company's ability to continue as a going concern for a period of at least twelve months from the date on which the financial statements are authorised for issue.

Directors' Report (continued)

#### **Dividends Paid**

A dividend of €10.00 per share amounting to €50m was paid by the Company in 2021 (2020: €Nil).

#### Risk management objectives and policies

Ultimate responsibility for the Company's internal controls, including risk management, rests with the Directors of the Company. Management are responsible for monitoring, measuring, controlling and reporting on the risks connected with the Company's activities on a day to day basis.

The Directors acknowledge the importance of effective corporate governance and risk management processes, to ensure the Company's continuing compliance with all applicable laws and regulations and to safeguard the Company's value and reputation. These processes are kept under review, so improvements can be made that take account of best practice, increasing regulatory requirements and the requirements of the Group.

The Company is subject to and complies with the Corporate Governance Requirements for Insurance Undertakings 2015 (the "Requirements"), as issued by the Central Bank of Ireland. The Directors note the Company is not subject to Appendix I of the Requirements as they apply to High Impact Insurance undertakings.

The Board is assisted in its governance by the operation of a number of committees, four of which, the Audit Committee, the Board Risk Committee the Investment Committee, and the Nomination and Remuneration Committee, have roles in the development and monitoring of the Company's internal control and risk management systems. The Audit Committee, Board Risk Committee, and the Nomination and Remuneration Committee are chaired by Independent Non-Executive Directors. The Investment Committee is chaired by the Chief Executive Officer, and in addition to the above, provides independent and objective oversight of the investments of the Company and policyholders.

Information on the main financial risks and uncertainties that the Company faces and how these are managed is outlined in Note 2 to the financial statements. In addition to financial risks, the Company is exposed to outsourcing risk and cyber risk due to the nature of its operations.

#### **Composition of Group**

The Company is a wholly owned subsidiary of Allianz S.p.A., a company incorporated in Italy. The Company's ultimate parent company is Allianz SE, a company incorporated in Germany.

#### **Directors**

The names of persons who were Directors at any time during the 2021 financial year or up to the date of signing of this report are set out on page 2. Gino Fassina resigned from the Board on 20 January 2021. John Finnegan resigned as Chief Executive Officer and from the Board on 28 January 2021. Davide Moia was appointed to the Board as Non-Executive Director on 20 January 2021 and changed from that position to become Executive Director and Chief Executive Officer on 04 March 2021. Pietro S. Iovane was appointed to the Board as Non-Executive Director on 04 March 2021. Elaine Hanly was appointed to the Board as Independent Non-Executive Director on 14 July 2021. Seamus Hughes was appointed to the Board as Independent Non-Executive Director on 07 January 2022. David Kingston retired from the Board on 07 February 2022.

#### Directors and secretary and their interests

The Company has no disclosures to make under Section 329 of the Companies Act, 2014 with regard to the interests of the Directors and Secretary, who held office at 31 December 2021 in the shares or debentures or loan stock of the Company or of group companies at the beginning or end of the year.

Directors' Report (continued)

#### **Accounting records**

The Directors believe that they have complied with the requirements of Section 281 of the Companies Act 2014 with regard to adequate accounting records by employing a service provider and personnel with appropriate expertise and by providing adequate resources to the financial function. The accounting records of the Company are maintained at the premises of its service provider, Irish Progressive Services International Limited, at Block C, Irish Life Centre, Lower Abbey Street, Dublin 1.

#### Events since the financial year end

There have been no material events since the reporting date requiring amendment to the financial statements.

#### **Political Donations**

There have been no political donations made during the year (2020: €Nil).

#### **Independent Auditors**

In accordance with Section 383 (2) of the Companies Act 2014 the auditors, Pricew aterhouse Coopers, Chartered Accountants, have indicated their willingness to continue in office.

#### Statement of relevant audit information

The Directors have confirmed that:

- So far as they are aware, there is no relevant audit information of which the Company's statutory auditors are unaware: and
- Each Director has taken all of the steps they ought to have taken as Director in order to be aware of any relevant audit information and to establish that the Company's statutory auditors are aware of that information.

#### **Directors' Compliance Statement**

The Directors acknowledge that they are responsible for securing the Company's compliance with its relevant obligations as set out in section 225 of the Companies Act 2014 and confirm that:

- A compliance policy statement is documented in the Company's corporate governance framework, setting out its internal policies, respecting compliance by the Company with its relevant obligations;
- Appropriate arrangements and structures have been put in place that are, in the Directors' opinion designed to secure material compliance with the Company's relevant obligations;
- A review has been completed in respect of the financial year to which the report relates, of any arrangements or structures that have been put in place.

#### **Appreciation**

The Directors wish to thank everyone who has contributed to the Company's continuing development, in particular our policyholders, our employees, our distributors, our service providers and our advisors.

The financial statements were approved by the Board of Directors on 10 March 2022, and signed on its behalf

Davide Moia

Director

**Date: 10 March 2022** 

### Statement of Directors' responsibilities

The Directors are responsible for preparing the Directors' Report and financial statements in accordance with applicable law and regulations.

Irish company law requires the Directors to prepare financial statements for each financial year giving a true and fair view of the company's assets, liabilities and financial position at the end of the financial year and the profit or loss of the company for the financial year. Under that law, the Directors have elected to prepare the financial statements in accordance with International Financial Reporting Standards ("IFRS") adopted by the EU.

Under Irish company law, the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the assets, liabilities and Financial Position of the Company and of its profit or loss for that financial year. In preparing the financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether they have been prepared in accordance with IFRS as adopted by the EU; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors are responsible for keeping adequate accounting records that are sufficient to:

- correctly record and explain the transactions of the company;
- enable, at any time, the assets, liabilities, financial position and profit or loss of the company to be determined with reasonable accuracy; and
- enable the directors to ensure that the financial statements comply with the Companies Act 2014 and enable those financial statements to be audited.

The Directors are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Directors are responsible for the maintenance and integrity of the corporate and financial information included on the Company's website. Legislation in Ireland governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Director

On behalf of the board

Davide Moia Director

**Date: 10 March 2022** 



# Independent auditors' report to the members of Darta Saving Life Assurance dac

#### Report on the audit of the financial statements

#### **Opinion**

In our opinion, Darta Saving Life Assurance dac's financial statements:

- give a true and fair view of the company's assets, liabilities and financial position as at 31 December 2021 and of its profit and cash flows for the year then ended;
- have been properly prepared in accordance with International Financial Reporting Standards ("IFRSs") as adopted by the European Union; and
- have been properly prepared in accordance with the requirements of the Companies Act 2014.

We have audited the financial statements, included within the Directors' Report and Financial Statements, which comprise:

- the Statement of Financial Position as at 31 December 2021;
- the Statement of Profit and Loss and Statement of Other Comprehensive Income for the year then ended;
- the Statement of Changes in Equity for the year then ended;
- the Statement of Cash Flows for the year then ended; and
- the notes to the financial statements, which include a description of the significant accounting policies.

Our opinion is consistent with our reporting to the Audit Committee.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (Ireland) ("ISAs (Ireland)") and applicable law.

Our responsibilities under ISAs (Ireland) are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We remained independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in Ireland, which includes IAASA's Ethical Standard as applicable to public interest entities, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

To the best of our knowledge and belief, we declare that non-audit services prohibited by IAASA's Ethical Standard were not provided to the company.

Other than those disclosed in note 6 to the financial statements, we have provided no non-audit services to the company in the period from 1 January 2021 to 31 December 2021.



#### Our audit approach

#### Overview



#### Materiality

- €5.4 million (2020: €4.7 million).
- Based on circa 1% of net assets.

#### Audit scope

• We performed a full scope audit of the company's financial statements, based on materiality levels.

#### Key audit matters

- Existence and valuation of policyholder financial assets.
- Recoverability of Italian tax asset.

#### The scope of our audit

As part of designing our audit, we determined materiality and assessed the risks of material misstatement in the financial statements. In particular, we looked at where the directors made subjective judgements, for example in respect of significant accounting estimates that involved making assumptions and considering future events that are inherently uncertain. As in all of our audits we also addressed the risk of management override of internal controls, including evaluating whether there was evidence of bias by the directors that represented a risk of material misstatement due to fraud.

#### Key audit matters

Key audit matters are those matters that, in the auditors' professional judgement, were of most significance in the audit of the financial statements of the current period and include the most significant assessed risks of material misstatement (whether or not due to fraud) identified by the auditors, including those which had the greatest effect on the overall audit strategy; the allocation of resources in the audit; and directing the efforts of the engagement team. These matters, and any comments we make on the results of our procedures thereon, were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. This is not a complete list of all risks identified by our audit.

#### Key audit matter

#### Existence and valuation of policyholder financial assets

Refer to note 1 (pages 23 to 25 and page 27), note 2 (pages 29 to 36), note 11 (pages 41) and note 13 (pages 42 and 43) to the financial statements

The policyholder financial assets included in the statement of financial position are held in the company's name at 31 December 2021 and are valued at fair value in line with IFRS.

The policyholder financial assets comprise primarily equities, fixed income securities, collective investment schemes, derivatives and cash deposits.

We focused on this area because it represents the principal element of the financial statements.

#### How our audit addressed the key audit matter

We gained an understanding of management's processes and controls relating to the custody and valuation of financial assets.

We obtained independent confirmation from the custodians and discretionary asset managers of nominal asset holdings at 31 December 2021, reconciling the amounts held per the confirmations to the accounting records.

We tested the valuation of the policyholder investment portfolio by agreeing the valuation of investments to independent third party vendor sources and investment manager statements.

No matters were noted as a result of performing these procedures.



#### Key audit matter

#### Recoverability of Italian tax asset

Refer to note 1 (page 26) and note 9 (pages 40 and 41) to the financial statements

Advance payments of tax are made by the company to the Italian revenue authorities periodically based on the value of policyholder policies. These are recognised as an asset in the statement of financial position and the advance payments are recoverable by way of deductions from policyholder capital gains tax liabilities. Where there are insufficient capital gains tax liabilities available to offset the advance payments made, the asset is recoverable from other taxes payable to the Italian revenue authorities by the company or other group companies.

The directors' assessment that this asset is fully recoverable is a key judgement involving assessment of the various recovery mechanisms and the recovery period. The amount is significant to the financial statements. We focused on this area for those reasons.

#### How our audit addressed the key audit matter

We tested management's calculation of the amount of the Italian tax asset which is dependent upon the value of policyholder policies at the year-end and the tax rate specified in the Italian tax regulations.

We considered management's assessment of the recoverability of the tax prepayment by reference to various recovery mechanisms available to the company, including focusing on the financial position of the other group companies from which the asset can be recovered in the event of full recovery not being achieved from taxation amounts due to the Italian tax authorities.

No matters were noted as a result of performing these procedures.

#### How we tailored the audit scope

We tailored the scope of our audit to ensure that we performed enough work to be able to give an opinion on the financial statements as a whole, taking into account the structure of the company, the accounting processes and controls, and the industry in which it operates.

We performed a full scope audit of the company's financial statements, based on materiality levels.

#### Materiality

The scope of our audit was influenced by our application of materiality. We set certain quantitative thresholds for materiality. These, together with qualitative considerations, helped us to determine the scope of our audit and the nature, timing and extent of our audit procedures on the individual financial statement line items and disclosures and in evaluating the effect of misstatements, both individually and in aggregate on the financial statements as a whole.

Based on our professional judgement, we determined materiality for the financial statements as a whole as follows:

Overall materiality	€5.4 million (2020: €4.7 million).
How we determined it	Circa 1% of net assets.
Rationale for benchmark applied	We have selected this benchmark as, in our view, net assets is the most appropriate benchmark given the circumstances and nature of the Company's business.

We agreed with the Audit Committee that we would report to them misstatements identified during our audit above €270,000 (2020: €230,000) as well as misstatements below that amount that, in our view, warranted reporting for qualitative reasons.

In accordance with guidance on the audit of insurers issued by the Financial Reporting Council which is generally accepted in Ireland, we have applied a higher materiality threshold of €253.4 million solely for the purpose of identifying and evaluating the effect of misstatements that are likely only to lead to a reclassification between line items within assets and liabilities, in particular unit-linked investment contract assets and liabilities.



#### Conclusions relating to going concern

Our evaluation of the directors' assessment of the company's ability to continue to adopt the going concern basis of accounting included:

- obtaining management's going concern assessment for the going concern period which covers a year from the date of approval of the financial statements;
- considering the company's financial and solvency position and the surplus over its regulatory capital requirements;
- considering the company's assessment of the impact of COVID-19 and other macro-economic and political developments on its underwriting, claims and investments;
- · considering the company's liquidity position; and
- reviewing the going concern disclosures included in the financial statements in order to assess whether the
  disclosures are appropriate and in accordance with reporting standards.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from the date on which the financial statements are authorised for issue.

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

However, because not all future events or conditions can be predicted, this conclusion is not a guarantee as to the company's ability to continue as a going concern.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

#### Reporting on other information

The other information comprises all of the information in the Directors' Report and Financial Statements other than the financial statements and our auditors' report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except to the extent otherwise explicitly stated in this report, any form of assurance thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report based on these responsibilities.

With respect to the Directors' Report, we also considered whether the disclosures required by the Companies Act 2014 have been included.

Based on the responsibilities described above and our work undertaken in the course of the audit, ISAs (Ireland) and the Companies Act 2014 require us to also report certain opinions and matters as described below:

- In our opinion, based on the work undertaken in the course of the audit, the information given in the Directors' Report for the year ended 31 December 2021 is consistent with the financial statements and has been prepared in accordance with applicable legal requirements.
- Based on our knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified any material misstatements in the Directors' Report.



#### Responsibilities for the financial statements and the audit

#### Responsibilities of the directors for the financial statements

As explained more fully in the Statement of Directors' Responsibilities, the directors are responsible for the preparation of the financial statements in accordance with the applicable framework and for being satisfied that they give a true and fair view.

The directors are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations or have no realistic alternative but to do so.

#### Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (Ireland) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Our audit testing might include testing complete populations of certain transactions and balances, possibly using data auditing techniques. However, it typically involves selecting a limited number of items for testing, rather than testing complete populations. We will often seek to target particular items for testing based on their size or risk characteristics. In other cases, we will use audit sampling to enable us to draw a conclusion about the population from which the sample is selected.

A further description of our responsibilities for the audit of the financial statements is located on the IAASA website at:

https://www.iaasa.ie/getmedia/b2389013-1cf6-458b-9b8f-a98202dc9c3a/Description of auditors responsibilities for audit.pdf

This description forms part of our auditors' report.

#### Use of this report

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with section 391 of the Companies Act 2014 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.



### Other required reporting

#### Companies Act 2014 opinions on other matters

- We have obtained all the information and explanations which we consider necessary for the purposes of our audit.
- In our opinion the accounting records of the company were sufficient to permit the financial statements to be readily and properly audited.
- The financial statements are in agreement with the accounting records.

#### Other exception reporting

#### Directors' remuneration and transactions

Under the Companies Act 2014 we are required to report to you if, in our opinion, the disclosures of directors' remuneration and transactions specified by sections 305 to 312 of that Act have not been made. We have no exceptions to report arising from this responsibility.

#### **Appointment**

We were appointed by the directors on 13 September 2018 to audit the financial statements for the year ended 31 December 2018 and subsequent financial periods. The period of total uninterrupted engagement is 4 years, covering the years ended 31 December 2018 to 31 December 2021.

Paraic Joyce for and on behalf of PricewaterhouseCoopers Chartered Accountants and Statutory Audit Firm Dublin 10 March 2022

## Statement of Profit and Loss

for the financial year ended 31 December 2021

	Note	2021 €'000	2020 €'000
Gross premiums written		13,128	9,819
Outward reinsurance premiums		(1,752)	(2,076)
Net premiums written and earned	3	11,376	7,743
Investment return	4	1,470,184	1,079,486
Fees and other income	5	433,301	330,253
Total income		1,914,861	1,417,482
Change in investment contract liabilities	17	(1,471,829)	(1,079,740)
Change in technical provisions for insurance contracts	18	(150)	(50)
Total change in technical provisions		(1,471,979)	(1,079,790)
Insurance claims and benefits incurred		(344)	(465)
Ceded insurance claims and benefits incurred		208	314
Claims paid net of reinsurance		(136)	(151)
Acquisition and administration expenses	6	(305,044)	(246,555)
Finance costs	7	(135)	(140)
Profit before taxation		137,567	90,846
Taxation	8	(17,149)	(11,345)
Profit for the financial year attributable to equity holders		120,418	79,501

## **Statement of Other Comprehensive Income**

for the financial year ended 31 December 2021

Items that may be reclassified subsequently to the Statement of Profit and Loss	2021 €'000	2020 €'000
Movements in financial assets:		
- fair value movement	-	604
- deferred tax effect of fair value movement		(76)
Net gains recognised in equity	-	528
Profit for the financial year	120,418	79,501
Total comprehensive income	120,418	80,029

## **Statement of Financial Position**

as at 31 December 2021

Assets	Note	2021 €'000	2020 €'000
Cash and cash equivalents		280,478	214,882
Advance payment of Italian Policyholders' Tax	9	393,035	339,614
Deferred acquisition costs	10	76,587	71,816
Policyholder financial assets			
Investments at fair value through profit or loss	11	25,342,599	21,103,847
Other receivables	12	50,993	44,722
Right-of-use asset	21	6,871	7,314
Total assets		26,150,563	21,782,195

## **Statement of Financial Position** (continued)

as at 31 December 2021

Shareholders' equity Called up share capital Capital contributions Profit and loss reserve  Total Shareholders' equity interests	Note 14 15	2021 €'000 5,000 51,000 479,408	2020 €'000 5,000 51,000 408,990
Liabilities			
Financial liabilities - investment contracts	17	25,342,599	21,103,847
Technical provisions for insurance contracts	18	350	200
Deferred income	19	33,575	27,638
Creditors and other payables	20	229,627	177,768
Lease Liability - current Lease Liability - non-current	21 21	348 6,971	299 7,319
Corporation tax payable		1,685	134
Total liabilities		25,615,155	21,317,205
Total liabilities and shareholders' equity		26,150,563	21,782,195

The accounting policies and the notes on pages 20 to 50 form an integral part of these financial statements.

On behalf of the board

Davide Moia Director

James Ruane
Director

Date: 10 March 2022

## **Statement of Changes in Equity**

for the financial year ended 31 December 2021

	Called up Share Capital €'000	Capital Contributions €'000	FVOCI reserve €'000	Profit and loss Reserve €'000	Total Share-holders' equity interests €'000
Balance at 1 January 2021	5,000	51,000	-	408,990	464,990
Profit for the financial year  Items that may be reclassified subsequently to the Statement of Profit and Loss  Movement in investments FVOCI:	-	-	-	120,418	120,418
- fair value movement - deferred tax effect of fair value movement	-	-	-	-	-
Total comprehensive income for the financial year				120,418	120,418
Dividends paid (Note 15)	-	-	-	(50,000)	(50,000)
Balance at 31 December 2021	5,000	51,000		479,408	535,408
Balance at 1 January 2020	5,000	51,000	(528)	329,489	384,961
Profit for the financial year  Items that may be reclassified subsequently to the Statement of Profit and Loss	-	-	-	79,501	79,501
Movement in investments FVOCI - fair value movement	-	-	604	-	604
- deferred tax effect of fair value movement	-	-	(76)	-	(76)
Total comprehensive income for the financial year			528	79,501	80,029
Dividends paid (Note 15)	-	-	-	-	-
Balance at 31 December 2020	5,000	51,000		408,990	464,990

## **Statement of Cash Flows**

for the financial year ended 31 December 2021

	2021 €'000	2020 €'000
	€ 000	6 000
Profit before taxation	137,567	90,846
Net change in fair value of investments	(1,471,829)	(1,079,740)
Net change in investment contract liabilities	1,471,829	1,079,740
Finance charges for lease liability	135	140
Net change in deferred acquisition cost	(4,771)	(441)
Net change in provision for deferred income	5,937	3,186
Interest Expense	2,070	268
Depreciation of right-of-use asset from IFRS16	443	443
	141,381	94,442
Increase in trade and other receivables	(59,650)	(33,198)
Increase in trade and other payables	52,008	41,247
	(7,642)	8,049
Internat maid	(2.070)	(269)
Interest paid	(2,070) (15,597)	(268) (11,265)
Corporation tax paid	(17,667)	(11,533)
		(
Net cash flows (used in)/ generated from operating	117.050	00.050
activities	116,072	90,958
Sale of investments FVOCI	-	11,131
Net cash flows from Company holdings in UL Funds	(42)	82
Net cash flows from investments FVOCI	-	(209)
Net cash flows from IFRS 16 Leases	(434)	(434)
Net cash flows generated from investing activities	(476)	10,570
D: '1 1 '1	(50,000)	
Dividends paid	(50,000)	
Net cash flows used in financing activities	(50,000)	
Net cash flows generated/(used in) from total		
operations	65,596	101,528
Cash and cash equivalents at 1 January	214,882	113,354
Cash and cash equivalents at 31 December	280,478	214,882

#### Notes to the Financial Statements

#### 1. Accounting Policies

Darta Saving Life Assurance dac is a company domiciled in the Republic of Ireland and the principal accounting policies adopted by the Company are set out in this note.

#### **Statement of compliance**

As permitted under Irish company law, the Company has chosen to prepare the financial statements in accordance with International Financial Reporting Standards as adopted by the EU ("IFRS").

The IFRS adopted by the EU and applied by the Company are those that were effective at 31 December 2021. These have been consistently applied for the preparation of these financial statements.

#### **Basis of preparation**

The financial statements have been prepared in accordance with the Companies Act 2014 and IFRS as adopted by the EU, and on the historical cost basis except that the financial assets and liabilities are classified as at fair value through profit or loss.

The financial statements are expressed in Euro ( $\in$ ), which is the functional and presentation currency of the Company. All amounts in the financial statements have been rounded to the nearest  $\in$ 1,000.

The preparation of financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

In preparing the financial statements, the Directors considered a formal going concern assessment which included the Company's investment and financial performance, solvency coverage, liquidity, cyber risk and operational resilience. In making this assessment, the impacts of COVID-19 and other macro-economic and political developments were considered. The assessment looked at future projections over its 3-year planning cycle to include a base case scenario and various stress tests which have been carried out as part of the Own Risk and Solvency Assessment ("ORSA") process. The Directors are satisfied that it is a reasonable basis for concluding that it is appropriate for the financial statements to be prepared on a going concern basis.

The Company applies the accruals concept for the recognition of expenses in the Statement of Profit and Loss in order to reflect the effect of the transactions as they occur and not as they are paid.

#### Adoption of newly effective and future Standards

A number of new standards, amendments to standards and interpretations are effective for annual periods beginning on or after 1 January 2021.

The amendments of the standards noted below has not had a material impact on the financial statements.

- 1. Interest Rate Benchmark Reform (Amendments to IFRS 7, IFRS 4 and IFRS 16)
- 2. Amendments to IFRS 4 Insurance Contracts deferral of IFRS 9

Notes to the Financial Statements (continued)

#### 1. Accounting Policies (continued)

#### Adoption of newly effective and future Standards (continued)

Standards not yet adopted, relevant to the Company are set out below:

IFRS 17: Insurance Contracts (effective in the future for annual periods beginning on or after 1 January 2023).

IFRS 17 Insurance Contracts establishes the principles for the recognition, measurement, presentation and disclosure of insurance contracts within the scope of the Standard.

The aim of IFRS 17 is to standardise insurance accounting globally to improve comparability and increase transparency, and to provide users of accounts with the information they need to meaningfully understand the insurer's financial position, performance and risk exposure. It applies to insurance contracts issued, to all reinsurance contracts, and to investment contracts with discretionary participating features if an entity also issues insurance contracts.

The Standard requires a current measurement model where estimates are remeasured in each reporting period. The general default measurement model is the 'Building Block Approach' (which is a discounted probability-weighted cash flow based model), with a simplified version of this called the 'Premium Allocation Approach' (for short term contracts with little variability). There is also a 'Variable Fee Approach' to deal with participating business where the policyholder liability is linked to underlying items. This will be the predominant measurement model for the Company's business.

Insurers are required to disclose information about amounts, judgements and risks arising from insurance contracts. The disclosure requirements are more detailed than currently required under IFRS 4 and the Company has started considering how these additional disclosure requirements will be addressed under IFRS 17.

The Company also has a dedicated multidisciplinary team and a Steering Committee that are currently assessing the impact of IFRS 17 application on the calculation of insurance liabilities, and ultimately on the Company's financial position and performance. As of the date of this report, the estimated impact of the initial application on the Company's net asset position is not yet reliably quantifiable, as the analysis is based on a number of assumptions and estimates that may or may not change between now and actual transition.

#### Product classification – investment and insurance contracts

Contracts under which the Company accepts significant insurance risk from another party by agreeing to compensate the policyholder if a specified uncertain future event adversely affects the policyholder are classified as insurance contracts.

Insurance risk is significant if, and only if, an insured event could cause an insurer to pay significant additional benefits in any scenario. An insurer shall assess the significance of insurance risk contract by contract. Contracts that qualify as insurance contracts remain an insurance contract until all risks and obligations are extinguished or expired.

Where the risk is primarily borne by the policyholder, the contract is deemed to be an investment contract.

#### Notes to the Financial Statements (continued)

#### 1. Accounting Policies (continued)

#### **Product classification – investment and insurance contracts** (continued)

Where a direct contract contains both an investment and an insurance element (death benefit) the Company "unbundles" this contract into its constituent parts. The insurance element of the contract is accounted for as an insurance contract under IFRS 4 and the investment element of the contract is accounted for as an investment contract under IFRS 9. An investment contract classified as such on inception could subsequently be reclassified as an insurance contract, if it meets the insurance definition as described above.

Revenue - premiums earned in respect of insurance contracts (unbundling) are accounted for in the Statement of Profit and Loss in the same period in which they are earned. Reinsurance premiums are accounted for in accordance with the terms of the reinsurance contracts and the original contracts for which the reinsurance was concluded. Premiums ceded for reinsurance are deducted from premiums earned.

Claims – claims incurred and paid in respect of insurance contracts are unbundled under IFRS 4 and are accounted for in the Statement of Profit and Loss as Insurance claims and benefits incurred in the same period in which they are incurred. Reinsured claims are deducted from the Insurance claims and benefits incurred.

#### Investment contracts - recognition and measurement

Investment contract contributions received from policyholders are not recognised in the Statement of Profit and Loss as premiums but are accounted for as deposits in the Statement of Financial Position. Financial liabilities in respect of such contracts are presented in the Statement of Financial Position as "financial liabilities - investment contracts".

All investment contracts issued by the Company are designated on initial recognition as at fair value through profit or loss. The basis of this designation is that the financial assets and liabilities are managed and evaluated on a fair value basis.

The designation also eliminates, or significantly reduces, a measurement inconsistency that would otherwise arise if these financial liabilities were not measured at fair value since the assets held to back the investment contract liabilities are also measured at fair value.

The fair value of the Company's unit-linked investment contract liabilities is based on the fair value of the financial assets held within the appropriate unit-linked funds.

Changes in the fair value of investment contracts are included in the Statement of Profit and Loss in the period in which they arise.

<u>Investment contract receivables and payables</u> - Amounts due to and from policyholders, agents and others in respect of investment contracts are included in other receivables and creditors and other payables.

<u>Deferred acquisition costs</u> - Acquisition costs on investment contracts include sales commissions.

Also included within acquisition costs are the value of additional units credited to policyholder account balances upon initial investment in relation to certain products. These sales inducement costs are recoverable through penalties payable on surrender and from ongoing charges.

Acquisition costs are deferred as an explicit deferred acquisition cost asset, gross of tax, to the extent that they are recoverable out of future revenue margins to which they relate. Such costs are amortised through the Statement of Profit and Loss over the period in which the future revenue margins on the related contracts are expected to be earned. The rate of amortisation is based on a prudent assessment of the expected pattern of receipt of future revenue margins, taking account of persistency, from the related contracts. All other costs are recognised as expenses when incurred.

Notes to the Financial Statements (continued)

#### **1.** Accounting Policies (continued)

#### **Investment contracts - recognition and measurement** (continued)

<u>Investment management services</u> - Investment contracts issued by the Company involve the provision of investment management services. Fees charged for such services are recognised as revenue based upon the stage of completion of the contracts and are included under "fees and other income" in the Statement of Profit and Loss. Recurring fees are recognised as earned on an accruals basis. Front-end fees received at the inception of a contract are deferred and amortised over the anticipated period for which the services will be provided, over the expected term of the contract.

<u>Claims and surrenders</u> - For investment contracts, benefits paid are not included in the Statement of Profit and Loss but instead are deducted from investment contract liabilities in the Statement of Financial Position. The additional payment paid to policyholders in the event of a death claim is deducted from 'fees and other income' in the Statement of Profit and Loss. For Insurance contracts, claims incurred and benefits paid, including the ceded portion, are disclosed separately in the Statement of Profit and Loss.

#### **Investment return**

Income from financial assets comprises interest and dividend income, net gains/losses on financial assets classified as fair value through profit or loss, and net gains/losses on financial assets classified as fair value through other comprehensive income.

Net changes in the fair value of financial assets at fair value through profit or loss are included in the Statement of Profit and Loss in the period in which they arise, as well as dividend and interest income earned from these assets. Net changes in the fair value of available for sale financial assets are included in the Statement of Other Comprehensive Income in the period in which they arise.

Dividend income is recorded on the ex-dividend date. Bond income is recorded on the accrual basis and deposit interest is recorded on a receipts or accruals basis as applicable, calculated using an effective interest methodology.

Realised gains and losses are calculated as the difference between the net sale proceeds and original cost. Unrealised gains and losses are calculated as the difference between the fair value of financial assets at the end of the accounting period and the fair value at the beginning of the period or the purchase price for assets acquired during the period.

#### **Financial assets**

Financial assets are initially measured at fair value, plus, in the case of assets not designated at fair value through profit or loss, transaction costs that are directly attributable to their acquisition. Transaction costs in relation to financial assets designated at fair value through profit or loss are expensed immediately. After initial recognition, the Company measures financial assets at fair value through profit or loss and fair value through other comprehensive income without any deduction for transaction costs it may incur on disposal. The fair values of investments are based on quoted bid prices.

The financial assets for unit-linked contracts are exclusively held on behalf of, and for the benefit of, unit-linked policyholders. To ensure consistency with the corresponding accounting treatment for the unit-linked contracts, these investments are designated at fair value through profit and loss on initial recognition. The basis of this designation is that the financial assets and liabilities are managed and evaluated together on a fair value basis. This designation also eliminates or significantly reduces a measurement inconsistency that would otherwise occur if these financial assets were not measured at fair value and the changes in fair value were not recognised in the Statement of Profit and Loss.

Notes to the Financial Statements (continued)

#### **1.** Accounting Policies (continued)

#### **Offsetting**

Financial assets and financial liabilities are offset and the net amount presented in the Statement of Financial Position when, and only when, the Company has a legal right to offset the amounts and it intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis for gains and losses from financial instruments at fair value through profit or loss and foreign exchange gains and losses. There were no offset trading positions in 2021 (2020: €Nil).

#### **Impairment**

The Company recognises loss allowances for ECL for those financial instruments, which are not measured at fair value through profit or loss.

The IFRS 9 forward-looking 'expected credit loss' ("ECL") model requires considerable judgement about how changes in economic factors affect ECLs and is determined on a probability-weighted basis. This impairment model applies to financial assets measured at amortised cost or FVOCI. Under IFRS 9, loss allowances are measured on either of the following bases and accounted for in the Statement of Profit and Loss:

- 12-month ECLs: these are ECLs that result from possible default events within the 12 months after the reporting date; and
- *Lifetime ECLs*: these are ECLs that result from all possible default events over the expected life of a financial instrument.

Lifetime ECL measurement applies if the credit risk of a financial asset at the reporting date has increased significantly since initial recognition and 12-month ECL measurement applies if it has not.

#### Measurement

The Company measures ECL over the remaining life of a financial instrument in a way that reflects:

- an unbiased and probability-weighted amount that is determined by evaluating a range of possible outcomes;
- the time value of money; and
- reasonable and supportable information about past events, current conditions and reasonable and supportable forecasts of future events and economic conditions at the reporting date.

The amount of ECL recognised as a loss allowance depends on the change in credit risk of the financial instrument since origination and whether the credit risk on those financial instruments has increased significantly since initial recognition. In order to determine the appropriate ECL, a financial instrument is allocated to a stage dependent on the credit risk relative to when the financial instrument was originated:

Stage 1 – includes financial instruments that have not had a Significant Increase in Credit Risk (SICR) since initial recognition. For these assets, 12-month ECL is recognised. 12-month ECL is the ECL that results from default events that are possible within 12 months of the reporting date. It is not the expected cash shortfalls over the 12-month period but the entire credit loss on an asset weighted by the probability that the loss will occur in the next 12 months. Therefore, all financial assets in scope will have an impairment provision equal to at least 12-month ECL:

Stage 2 – includes financial instruments that have had a SICR since initial recognition but that does not have objective evidence of impairment. For these assets, lifetime ECL is recognised, being the ECL that results from all possible default events over the expected life of the financial instrument;

#### Notes to the Financial Statements (continued)

#### 1. Accounting Policies (continued)

#### **Impairment** (continued)

Stage 3 – includes financial assets that have objective evidence of impairment at the reporting date, i.e. are credit-impaired. For these assets, lifetime ECL is recognised.

Held at amortised cost:

As at 31 December 2021, there were no debt securities measured at amortised cost and therefore the ECL is nil (31 December 2020: negligible).

#### Cash and cash equivalents

Cash and cash equivalents comprise cash and bank balances and deposits with a maturity of less than 90 days. These assets are measured at amortised cost. All cash is available on demand.

#### **Recognition of financial assets and liabilities**

Financial assets and financial liabilities at fair value through profit or loss are initially recognised on the trade date, which is the date on which the Company becomes a party to the contractual provisions of the instrument. Other financial assets and financial liabilities are recognised on the date on which they are originated.

#### De-recognition of financial assets and liabilities

The Company derecognises a financial asset when the contractual rights to the cash flows from the asset expire or when it transfers the financial asset and the asset qualifies for de-recognition in accordance with IFRS 9. A financial liability is derecognised when the obligation specified in the contract is discharged, cancelled or expires.

#### **Taxation**

Taxation comprises current and deferred taxation and is recognised in the Statement of Profit and Loss except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax, including Irish corporation tax and foreign tax, is provided on the Company's taxable profits, at amounts expected to be paid (or recovered) using the tax rates and laws that have been enacted or substantially enacted by the Statement of Financial Position date.

Except where otherwise required by accounting standards, full provision without discounting is made for all temporary differences which have arisen but not reversed at the Statement of Financial Position date. Deferred tax balances are provided at rates of taxation expected to prevail at the time of reversal.

A deferred tax asset is recognised where it is probable that taxable profit will be available against which the deductible temporary difference can be utilised.

#### **Deferred income**

The income that is deferred is in respect of investment contracts on which a front-end fee is applied in relation to services to be provided in future periods. The deferred income reserve is amortised over the anticipated life of the contracts.

Notes to the Financial Statements (continued)

#### **1.** Accounting Policies (continued)

#### Advance Payment of Italian Policyholders' Tax

Payments to the Italian authorities as a result of the Company being a withholding tax agent are recognised as assets. Those assets are presented within the Statement of Financial Position in their nominal amounts (no discounting is applied). The payments are recoverable from deductions made from capital gains made by policyholders, by offset against taxes payable to Italian revenue within a period of five years or, after five years they may be transferred to a company in the same group.

The exit tax liability ("ETL") at year end is netted firstly against the previous sixth year recoverable asset. Any excess ETL is netted against the remaining recoverable asset, whereas any excess sixth year recoverable asset is netted against the year-end liability. Italian legislation makes provision for a cap on the size of the Advance Payment of Italian Policyholders' Tax held on the Statement of Financial Position. For the end of 2021 this was 170 basis points ("bps") (2020: 180bps) of the Italian policyholder mathematical reserves. This cap reduces by 10bps per annum until 2025 when it will be 125bps thereafter. The recoverable amount of the asset is reviewed at each year end.

#### **Foreign currencies**

The reporting and functional currency of the Company is the Euro. Monetary assets and liabilities denominated in foreign currencies are translated into Euro at the exchange rates ruling at the Statement of Financial Position date and revenues, costs and non-monetary assets at the exchange rates ruling at the dates of the transactions. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are translated to Euros at foreign exchange rates ruling at the dates the fair value is determined. Profits and losses arising from foreign currency translations and on settlement of amounts receivable and payable in foreign currency are included in the Statement of Profit and Loss.

#### **Provision**

A provision is recognised in the Statement of Financial Position when the Company has a present legal or constructive obligation as a result of past events, under which it is more likely than not that an outflow of economic resources will be required to settle the obligation and the amount of the provision can be reliably estimated.

#### Critical accounting estimates and judgments

The Company's critical accounting policies and estimates and the application of these policies and estimates are considered by management for each reporting period.

#### Deferred acquisition costs

In determining the amount of front-end fees and acquisition costs to defer in relation to the Company's contracts, judgments must be made in relation to the lives of the contracts and therefore the time period over which these balances are amortised to the Statement of Profit and Loss. For open ended unit-linked products, the expected life of the policy is subject to a high degree of judgement and can change significantly over time with changes in investor sentiment and market or product development. In making an appropriate estimate for each reporting period, account is taken of actual past experience and future expectations and of practice, where appropriate, within the Allianz Group.

#### **Product classification**

A key judgement relates to the classification of the insurance policies written by the Company as investment contracts. Contracts with an insurance risk of 10% or greater are classified as insurance contracts by the Company. Contracts under which the transfer of insurance risk to the Company from the policyholder is not significant are classified as investment contracts. In cases where an investment contract contains both an insurance and deposit component, the Company unbundles these components if the insurance component can be measured reliably.

Notes to the Financial Statements (continued)

#### 1. Accounting Policies (continued)

#### Italian tax asset

The asset arising from the advance payment of Italian policyholder Italian tax obligations is expected to be recoverable either by deduction from tax withheld on behalf of policyholders, by offset against taxes payable to Italian revenue within a period of five years or by surrender to group companies after five years. A key judgement exercised by Directors is that it is appropriate to carry this asset at its full future recoverable value without impairment.

#### Deferred income

Deferred income typically refers to where the Company deducts an upfront charge from the premium in order to fund payment of upfront commission but which is not recognised immediately in the Statement of Profit and Loss. Such income is amortised over the expected life of the policy, in line with the amortisation of deferred acquisition costs, and any unamortised amount is recognised when the policy is surrendered.

#### Valuation of financial instruments

The Company classifies fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the fair value measurements.

Level 1: Quoted market price (unadjusted) in an active market for an identical instrument.

Level 2: Valuation techniques based on observable inputs, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data.

Level 3: Valuation techniques using significant unobservable inputs.

This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments where significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

In general, financial assets and liabilities are transferred from level 1 to level 2 when liquidity, trade frequency and activity are no longer indicative of an active market. Conversely, the same policy applies for transfers from level 2 to level 1.

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments, the Company determines fair values using valuation techniques.

Observable prices and model inputs are usually available in the market for listed Equity and Fixed Income securities, Collective Investment Schemes and exchange traded derivatives. Availability of observable market prices and model inputs reduces the need for management judgement and estimation and also reduces the uncertainty associated with determination of fair values. Availability of observable market prices and inputs varies depending on the products and markets and is prone to changes based on specific events and general conditions in the financial markets.

The portfolio bonds which are classified in the Collective Investment Schemes category are priced from first principles when individual holdings are known. Where the portfolio bonds are managed under a discretionary asset management agreement the valuations are provided directly by the investment managers.

Notes to the Financial Statements (continued)

#### 1. Accounting Policies (continued)

#### **Technical provisions for insurance contracts**

The Company's Personal Way, Periodical Income Solution and Easy Selection products allow policyholders to add an optional additional death benefit to their policies. This amount is €50k per policy (maximum of €100k per life assured). Where the life assured is under 66 years old, the Company's Challenge Pro products automatically provide an additional death benefit (10% of premiums paid less partial withdrawals taken, capped at €50k). Premium charges taken in relation to these additional death benefits are unbundled from total premiums collected and presented in the Statement of Profit and Loss as Insurance premium income under IFRS 4. Any insurance claims paid in relation to these additional death benefits during the year are also unbundled and are presented separately in the Statement of Profit and Loss as Insurance claims and benefits incurred under IFRS 4. Calculations were performed at 31 December 2021 to assess the level of additional technical provisions which might be required for these products. Having carried out those calculations, which involved the projection of expected future income and outgo on the products in question, technical provisions for insurance contracts of €350k (2020: €200k) in the Statement of Financial Position in respect of the additional death benefits on these contracts have been accounted for.

#### 2. Financial risks and risk management

The Company is exposed to a range of risks through its financial assets and its financial liabilities and also in relation to the accounting estimates and judgements it needs to make in the preparation of its financial statements and its regulatory returns.

These risks are described below together with the risk management approaches adopted by the Company.

Ultimate responsibility for the Company's risk management rests with the Directors and the Board is supported by the operation of a number of committees that meet on a regular basis to review and monitor the Company's risk exposures. A number of policy statements have been prepared and approved by the Directors which set out parameters and limitations to manage and limit financial risks. The Company has not substantially changed the approaches adopted to manage its financial risks from the previous accounting period.

#### Risks associated with investment and insurance contracts

The Company matches all the liabilities under investment contracts with assets in the funds for which the unit prices for the contracts are based, and the Company aims to ensure that the investment policy adopted for these funds is consistent with that communicated to policyholders in their contract documentation. The market and credit risk relating to policyholder financial assets is borne by policyholders as any change in the value of their assets results in an equivalent change in the amount of the Company's obligation to them. However, the Company does have exposure to persistency and an indirect exposure to market risk in respect of the contracts.

Traditionally the Company's unit-linked products have offered a minimal additional death benefit of up to 1% of the fund value. The Personal Way, Soluzione Reddito and Periodical Solution product offerings include the option of additional death benefits with an extra charge levied to pay for the additional benefit.

The Challenge Pro products offer policyholders an additional death benefit of 10% premiums paid less partial withdrawals taken, capped at €50k.

Notes to the Financial Statements (continued)

#### 2. Financial risks and risk management (continued)

#### Risks associated with investment and insurance contracts (continued)

**Persistency risk** is the risk that the policyholder cancels the contracts, in whole or in part, thereby exposing the Company to lower annual management fees than that projected in the product pricing. The Company manages this risk by ensuring that its distributors only sell such policies to customers with a medium to long term investment horizon and through maintaining high levels of customer care. Early redemptions are reviewed and analysed to determine potential trends requiring attention. Persistency risk is regularly monitored to ensure it is in line with expectations.

*Market risk* arises for the Company on the value of the fees earned, from the consequent impact of a loss of fair value resulting from adverse fluctuations in equity prices, interest rates and foreign currencies.

A number of financial risks also arise within the investment contracts and these are carried by the holders of these contracts. These risks are:

- Market risk in respect of fluctuation in interest rates, equity prices and foreign currency rates.
- Credit risk in respect of exposure to counterparties.

The Company manages these risks taking into account the objectives of the investment funds in which the policyholders invest, as set out in the documentation given to the policyholders.

Market risk is managed on a daily basis by the investment managers who are responsible for monitoring the effect of changes in the fair value of assets in each fund. The investment managers execute purchases and sales of securities in accordance with their expectations of future market movements. The performance of the funds that results from the investment managers' choices is monitored on a regular basis by the Investment Committee.

#### Underwriting risk

The Company is exposed to minimal mortality risk due to the nature of its business and due to having reinsurance arrangements in place on the death benefits attaching to the unit linked business.

#### Risks associated with other financial assets

The Company does not hold any other financial assets that are not attributable to investment contracts.

Notes to the Financial Statements (continued)

#### 2. Financial risks and risk management (continued)

#### Risks associated with other financial assets (continued)

The main risks that the Company is exposed to for these assets are 'credit risk', 'market risk' and 'liquidity risk'.

*Credit risk* occurs for these assets if the counterparty is unable to pay amounts in full when due and the key areas where the Company may be exposed are in respect of:

- Cash balances and deposits held with credit institutions.
- Receivables due from debtors and reinsurers.
- Recovery of the advance payment of the Italian Policyholders' Tax.
- Policyholder financial assets.

Substantially all of the assets backing retail business of the Company are held with two counterparties. In relation to the assets backing the private insurance business, these are held with a number of individual counterparties. Bankruptcy or insolvency of these counterparties may cause the Company's rights with respect to the investments held by these counterparties to be delayed or limited. The Company monitors its risk by monitoring the credit quality of each counterparty.

The Company does not directly invest in unlisted investments for the retail unit linked funds. As the Company does not appoint the individual custodians to the Collective Investment Schemes in which they invest, the Board has agreed to allow investment in such instruments only where they are regulated by a recognised regulator.

For Private Insurance policies, the investment policy allows investment in a universe of assets, some of which may not be regularly traded. However, the policy conditions for private insurance allows for the settlement of a claim by way of an in-specie transfer, thereby allowing for the settlement of claims, even where the asset is illiquid.

Bond issuer risk for retail business is reduced by investing in bonds that are backed by an EU Government or if corporate bonds are held, these are limited to a specified limit and are restricted to those of a short-term duration.

Risk exposure to credit institutions is managed by only using approved institutions and includes for the Company the cash-pool arrangement with Allianz SE., which has significant cash holdings at year end.

Amounts receivable from debtors are subject to a credit control process.

Notes to the Financial Statements (continued)

#### 2. Financial risks and risk management (continued)

#### Risks associated with other financial assets (continued)

#### **Credit risk** (continued)

The balance remaining on the Italian Policyholders' Tax is recoverable from deductions made from gains made by policyholders when they surrender their policies, and in the event that any balance remains unrecovered after five years, an agreement has been made to transfer that balance to the parent company at face value.

Policyholder assets are the assets backing the unit-linked investment contracts and the holders of these contracts bear the credit risk arising from these assets.

The credit risk exposure and ratings of financial and other assets which are most susceptible to credit risk are set out in tables below:

**Table 1** - Credit risk exposure and ratings of financial and other assets which are most susceptible to credit risk as at 31 December 2021

as at 31 December 2021.							
					Not rated	Assets held for policy- holders	Total
	From AAA to AA+	From AA to A+	From A to BBB	From BBB- to B-			
	€000's	€000's	€000's	€000's	€000's	€000's	€000's
Advance payment of Italian Policyholders' Tax	-	-	-	-	393,035	-	393,035
Investments at fair value through profit or loss:							
Equities	-	-	-	-	-	66,616	66,616
Fixed income securities	-	-	-	-	-	607,343	607,343
Investments in Collective Investment Schemes **	-	-	-	-	-	24,400,002	24,400,002
Derivatives	-	-	-	-	-	(96)	(96)
Deposits, Cash & Cash equivalents and other	-	-	-	-	-	268,734	268,734
O ther receivables	-	-	-	-	50,993	-	50,993
Right-of-use asset	-	-	-	-	6,871	-	6,871
Cash and cash equivalents	-	272,268	4,917	-	3,293	-	280,478
Total assets bearing credit risk	-	272,268	4,917	-	454,192	25,342,599	26,073,976

Notes to the Financial Statements (continued)

#### 2. Financial risks and risk management (continued)

Risks associated with other financial assets (continued)

Credit risk (continued)

**Table 2** - Credit risk exposure and ratings of financial and other assets which are most susceptible to credit risk as at 31 December 2020.

					Not rated	Assets heldfor policy- holders	Total
	From AAA to AA+	From AA to A+	From A to BBB	From BBB- to B-			
	€000's	€000's	€000's	€000's	€000's	€000's	€000's
Advance payment of Italian Policyholders' Tax	-	-	-	-	339,614	-	339,614
Investments at fair value through other comprehensive income	-	-	-	-	-	-	-
Investments at fair value through profit or loss:							
Equities	-	-	-	-	-	66,108	66,108
Fixed income securities	-	-	-	-	-	563,454	563,454
Investments in Collective Investment Schemes **	-	-	-	-	-	20,256,272	20,256,272
Derivatives	-	-	-	-	-	3,152	3,152
Deposits, Cash & Cash equivalents and other	-	-	-	-	-	214,861	214,861
Other receivables	-	-	-	-	44,722	-	44,722
Right-of-use asset	-	-	-	-	7,314	-	7,314
Cash and cash equivalents	-	222,510	(19,336)	-	11,708	-	214,882
Total assets bearing credit risk	-	222,510	(19,336)	-	403,358	21,103,847	21,710,379

<sup>\*\*</sup> The Investments in Collective Investment Schemes are various Unit Linked SICAV funds which are all UCITS compliant and as a consequence are required to have an independent custodian taking custody of the assets of the SICAV. Therefore, counterparty credit risk exists to the extent of the ability of the custodian to return assets held. All policyholder assets are segregated and ringfenced from the Custodian's assets and protected against any action against the Custodian. These CIS are chosen by the various asset managers, responsible for the investment portfolio of each fund. These SICAVs are mainly domiciled in Luxembourg, Ireland, Italy, Switzerland and France.

Notes to the Financial Statements (continued)

#### 2. Financial risks and risk management (continued)

Risks associated with other financial assets (continued)

Credit risk (continued)

**Table 3** - Credit risk exposure and ratings of Fixed income securities within policyholder assets (see table 1 above) which are most susceptible to credit risk as at 31 December 2021.

	From AAA to AA+	From AA to A+	From A to BBB	From BBB- to B-	Total
	€000's	€000's	€000's	€000's	€000's
Investments at fair value through profit or loss:					
Fixed income securities	123,753	131,643	351,947	-	607,343
Total Fixed income securities bearing credit risk	123,753	131,643	351,947	-	607,343

**Table 4** - Credit risk exposure and ratings of Fixed income securities within policyholder assets (see table 2 above) which are most susceptible to credit risk as at 31 December 2020.

	From AAA to AA+	From AA to A+	From A to BBB	From BBB- to B-	Total
	€000's	€000's	€000's	€000's	€000's
Investments at fair value through profit or loss:					
Fixed income securities	111,488	90,501	117,244	244,221	563,454
Total Fixed in come securities bearing credit risk	111,488	90,501	117,244	244,221	563,454

Notes to the Financial Statements (continued)

2. Financial risks and risk management (continued)

Risks associated with other financial assets (continued)

**Market risk** is the risk of change in fair value of a financial instrument due mainly to fluctuations in interest rates, equity prices, and foreign currency rates.

a) Interest rate risk arises primarily from the Company's investments in deposits and fixed income securities. The change in interest yields is reviewed on a regular basis when the Company prepares projections of its solvency position.

In 2020, only Deposits were held at year end and exposed to interest rate risk. In 2021, only Deposits were held at year end and exposed to interest rate risk.

As the Company has no exposure to fixed income securities the Company has amended the sensitivity from changes in yield to changes in interest rates. As at 31 December 2021 the Company's interest rate sensitive investments excluding unit linked business amount to a market value of  $\[mathebox{\ensuremath{\mathfrak{e}}}\]$ 27m (2020  $\[mathebox{\ensuremath{\mathfrak{e}}}\]$ 27m (2020 loss  $\[mathebox{\ensuremath{\mathfrak{e}}}\]$ 27m (2020 loss  $\[mathebox{\ensuremath{\mathfrak{e}}}\]$ 27m (2020 loss  $\[mathebox{\ensuremath{\mathfrak{e}}}\]$ 27m in value in the event of interest rates shifting by positive 100 basis and negative 100 basis points respectively.

**b**) The Company's net exposure to *equity price risk* is limited to the equity securities content of its holdings in unit-linked funds.

There is exposure to direct equity price risk through equities held by policyholders of €67m in 2021 (2020: €66m). A 1% price increase would lead to equities increasing by €666k in 2021 (2020: €661k). Such a movement would be offset by the financial liabilities - investment contracts.

There is indirect exposure to equity and other market price risk through investments in collective investment schemes of ("CIS")  $\in$ 24,400m (2020:  $\in$ 20,256m) held by the policyholders. A 1% price increase would lead to "CIS" increasing by  $\in$ 244m in 2021 (2020:  $\in$ 203m). Such a movement would be offset by the financial liabilities – investment contracts. The Company does not directly hold any investment in a CIS at year end (2020:  $\in$ Nil).

c) Foreign currency risk can arise due to fluctuations in foreign exchange rates. The Company does not have any significant exposure to such movements as its investments are mainly denominated in Euro. For investment contracts, no direct market risk arises for the Company, as changes in the value of and income arising from the assets and liabilities underlying these contracts are matched with the changes in the Company's obligations to the policyholders.

Notes to the Financial Statements (continued)

#### 2. Financial risks and risk management (continued)

Risks associated with other financial assets (continued)

#### Liquidity risk

The liquidity risk is defined as risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities that are settled by delivering cash or another financial asset.

In managing the Company's assets and liabilities, the Company seeks to ensure that cash is at all times available to settle liabilities as they fall due. Available funds are invested in call accounts and available on demand. The Company's treasury position is reviewed on a regular basis and cash balances are maintained to meet due liabilities. The Company can avail of a line of credit arranged by its parent company for short term liquidity requirements that arise from timing factors. The Company also participates in a cash-pool arrangement with Allianz SE where most of the Company cash was held at year end.

For investment contract redemptions, cash paid out is funded by the redemption of the unit linked assets supporting the contract liability.

An analysis of the contractual maturity of the Company's financial liabilities at 31 December 2021 is set out in the following table:

2021	No stated maturity	Within 1 year	Between 1 and 5 years	Over 5 years_	Total
_	€000's	€000's	€000's	€000's	€000's
Liabilities - investment contracts Technical provisions	25,342,599	-	-	-	25,342,599
for insurance contracts Creditors and other	350	-	-	-	350
payables	-	228,761	866	-	229,627
Corporation tax payable Lease	-	1,685	-	-	1,685
liability	-	348	1,638	5,333	7,319
Total _	25,342,949	230,794	2,504	5,333	25,581,580

Notes to the Financial Statements (continued)

### 2. Financial risks and risk management (continued)

Risks associated with other financial assets (continued)

Liquidity risk (continued)

The table below sets out comparative contractual maturity data as at 31 December 2020:

2020	No stated maturity	Within 1 year	Between 1 and 5 years	Over 5years	Total
	€000's	€000's	€000's	€000's	€000's
Liabilities - investment contracts Technical provisions	21,103,847	-	-	-	21,103,847
for insurance contracts Creditors and other	200	-	-	-	200
payables	-	175,410	2,358	-	177,768
Corporation tax payable Lease	-	134	-	-	134
Liability	-	299	1,566	5,753	7,618
Total	21,104,047	175,843	3,924	5,753	21,289,567

Where the liabilities - investment contracts are classified as having "no stated maturity", the policies are whole of life contracts, which can be surrendered at any time, subject to penalty charges and notice periods as set out in the policy documentation. Within the first three months, policyholders can request disinvestment of their funds with five working days' notice.

### 3. Net premiums written and earned

	2021	2020
	€'000	€'000
Insurance premium income		
Gross premium written and earned	13,128	9,819
Less Outward reinsurance premiums	(1,752)	(2,076)
Net premium written and earned	11,376	7,743

### Notes to the Financial Statements (continued)

### 3. Net premiums written and earned (continued)

As permitted per the Company's accounting policy for certain products under IFRS 4, premiums relating to death benefits are unbundled from total premiums collected and presented in the Statement of Profit and Loss as insurance premium income, with the investment element accounted for as investment under IFRS 9. For the financial year ended 31 December 2021 premium income of €5,166m (2020: €3,667m) relates to investment contracts and are not included in "Net premiums written and earned" in the Statement of Profit and Loss, in accordance with IFRS 9 (see Note 17 "Financial liabilities — investment contracts").

#### 4. Investment return

ii iiivesunent tevain	2021	2020
	€'000	€'000
Policyholder investment return		
Investment income from equities	1,492	729
Interest income from fixed income securities	3,981	6,976
Investment income from collective investment funds	3,740	2,922
Income from other financial assets	11,584	16,893
Fund expenses borne by policyholders	(4,673)	(5,084)
Net realised gains on financial assets	961,553	7,106
Net unrealised gains on financial assets	494,152	1,050,198
	1,471,829	1,079,740
Shareholders' investment return		
Interest income from financial assets	-	91
Interest (expense)/income from cash	(1,640)	355
Net realised losses on financial assets	-	(683)
Net unrealised losses of financial assets	(5)	(17)
	(1,645)	(254)
	1,470,184	1,079,486

Notes to the Financial Statements (continued)

### 5. Fees and other income

	Note	2021 €'000	2020 €'000
Fees from investment contracts		438,858	333,360
Other income		380	79
Movement in deferred income	19	(5,937)	(3,186)
		433,301	330,253
6. Acquisition and administration expenses		2021	2020
		€'000	€'000
Acquisition costs		20,660	13,485
Change in deferred acquisition costs	10	(4,771)	(441)
Loyalty bonus expense		774	742
Administration expenses		288,381	232,769
	_ _	305,044	246,555
All of the acquisition costs are in respect of commissions paid	and sales induc	ements on new bu	siness.
Administration expenses		2021	2020
		€'000	€'000
Commission expenses – ongoing  Operating expenses:		257,410	205,240
Wages and salaries		4,418	3,953
Social welfare costs		418	405
Pension costs		319	213
Third party administration expenses		17,359	15,341
Depreciation of right-of-use asset		443	443
Investment management fees and expenses		8,014	7,174
	_	288,381	232,769

Notes to the Financial Statements (continued)

### **6.** Acquisition and administration expenses (continued)

Included in the administration expenses are the following:

Auditors' remuneration (excluding VAT)

Tananora Tomontonamora (Choladang 1111)	€'000	€'000
Audit of statutory financial statements Other assurance services	103 40	62 40
- -	143	102
Other assurance services relate to Solvency II audit services which are prescrib	ed under law or re	egulation.
Directors' em olum ents	2021 €'000	2020 €'000
Salaries and related benefits  Fees as directors  Compared to a factor and the a Director	324 192 459	265 165
Compensation for loss of office paid to a Director	437	
The average monthly number of employees during the year was as follows:	2021 Number	2020 Number
Administration Finance	40 10	40 11
- -	50	51
7. Finance costs	2021 €'000	2020 €'000
Finance charges for IFRS 16 - Lease liabilities	135	140
8. Taxation	2021 €'000	2020 €'000
Current tax expense	17,149	11,345
Total corporation tax expense	17,149	11,345
Deferred tax recorded in other comprehensive income		76
		20

2021

2020

Notes to the Financial Statements (continued)

8. Taxation (continued)	2021	2020
	€'000	€'000
Reconciliation of effective tax charge:		
Profit before taxation	137,567	90,846
Corporation tax at the standard rate of 12.5% (2020: 12.5%)  Effects of	17,196	11,356
Over provision in prior years	(37)	(38)
Capital allowances	(29)	(29)
Disallowed and capital items expensed	19	56
Total corporation tax charge	17,149	11,345
Deferred Tax Asset	2021	2020
	€'000	€'000
Balance at 1 January Movement during the financial year recognised in other	-	76
comprehensive income		(76)
Balance at 31 December		

### 9. Advance payment of Italian Policyholders' Tax

The Company operates in Italy on a "freedom of services" basis and in 2005 opted to implement the *sostituto d'imposta* tax regime entails an annual "advance payment" to the Italian fiscal authorities of an amount currently equal to 0.45% (2020: 0.45%) of the Company's financial liabilities investment contracts, as at the year end. Each annual advance payment can be recovered from any exit tax subsequently deducted from policyholders or by offset against taxes payable to Italian revenue within a period of five years. To the extent that an unrecovered balance remains after five years have elapsed, the balance of the advance payment made five years earlier can be sold to the parent company at face value for recovery against their Italian tax liabilities €393,035k (2020: €339,614k).

Asset	Note	2021 €'000	2020 €'000
Balance at 1 January		339,614	314,976
Net payable in respect of the financial year	20	94,611	41,625
Recoveries in respect of the financial year		(41,190)	(16,219)
Over provision in respect of prior period		-	(768)
Balance at 31 December		393,035	339,614

Notes to the Financial Statements (continued)

### 9. Advance payment of Italian Policyholders' Tax (continued)

rug i i i i i i i i i i i i i i i i i i i		2021	2020
Liability	Note	€'000	€'000
Balance at 1 January		41,625	43,679
Net payable in respect of the financial year	20	94,611	41,625
Over provision in respect of prior period		-	(768)
Paid during the financial year		(41,625)	(42,911)
Balance at 31 December	<u>-</u>	94,611	41,625

Italian legislation makes provision for a cap on the size of the Advance Payment of Italian Policyholders' Tax. For the end of 2021 this was 170bps (2020: 180bps) of the Italian policyholder mathematical reserves. The effect of the capping was to reduce the amount of net payment to the Italian Tax Authorities by €Nil in 2021 (2020:€0.79m), compared to that expected in the respective financial statements.

10. Deferred acquisition costs	2021 €'000	2020 €'000
Balance at 1 January	71,816	71,375
Acquisition costs incurred in the financial year	24,455	17,881
Amount credited to Statement of Profit and Loss	(19,684)	(17,440)
Balance at 31 December	76,587	71,816
11. Investments at Fair value through Profit or loss		
Policyholder financial assets	2021 €'000	2020 €'000
Investments at fair value through profit or loss		
Equities	66,616	66,108
Fixed income securities	607,343	563,454
Collective Investment Schemes	24,400,002	20,256,272
Derivative Instruments	(96)	3,152
Deposits, Cash & Cash Equivalents and Others	268,734	214,861
	25,342,599	21,103,847

Notes to the Financial Statements (continued)

12. Other receivables	2021	2020
	€'000	€'000
Amounts falling due within one year		
Management fees receivable from the funds	35,133	31,150
Prepayments	1,406	2,611
Other	14,454	10,961
	50,993	44,722

#### 13. Fair value disclosures

Note 1 Valuation of financial instruments, details the valuation techniques and inputs used for fair value hierarchy and measurement.

The table below analyses financial instruments, measured at fair value at the end of 2021, by the level in the fair value hierarchy into which the fair value measurements is categorised:

Financial assets a	s at 31 December 2021	Total fair value €'000	Level 1 €'000	Level 2 €'000
		€ 000	€ 000	€ 000
Policyholder finar	ncial assets	25,342,599	24,712,372	630,227
	Equities	66,616	66,616	-
	Fixed income securities	607,343	607,343	-
	Collective Investment			
	Schemes	24,400,002	23,769,775	630,227
	<b>Derivative Instruments</b>	(96)	(96)	-
	Deposits, Cash & Cash			
	Equivalents and Others	268,734	268,734	-
Total Financial A	ssets	25,342,599	24,712,372	630,227
Financial liabilitie as at 31 Decembe		Total fair value €'000		Level 2 €'000
Financial liabilitic	es - investment	25,342,599	-	25,342,599
Total Financial L	iabilities	25,342,599		25,342,599

Notes to the Financial Statements (continued)

### 13. Fair value disclosures (continued)

Financial assets as at 31 December 2020	Total fair value €'000	Level 1 €'000	Level 2 €'000
	C 000	C 000	C 000
Policyholder financial assets	21,103,847	20,452,934	650,913
Equities	66,108	66,108	-
Fixed income securities	563,454	563,454	-
Collective Investment Schemes	20,256,272	19,605,359	650,913
Derivative Instruments	3,152	3,152	-
Deposits, Cash & Cash			
Equivalents and Others	214,861	214,861	-
•			
<b>Total Financial Assets</b>	21,103,847	20,452,934	650,913
Financial liabilities	Total fair		
as at 31 December 2020	value	Level 1	Level 2
	€'000	€'000	€'000
	€ 000	6 000	€ 000
Financial liabilities - investment			
contracts	21,103,847		21,103,847
Contracts	21,103,047	-	21,103,047
	<del></del>		
Total Financial Liabilities	21,103,847		21,103,847

There were no transfers between levels in 2021 and 2020.

With the exception of Advanced Payment of Italian Policyholders' Tax, there are no differences between fair values and carrying amounts of other financial assets at the Statement of Financial Position date. The carrying value of the Advanced Payment of Italian Policyholders' Tax is €393,035k (fair value: €395,390k) (2020: €339,614k) (fair value: €345,991k).

### 14. Called up share capital

	2021	2020
	€'000	€'000
Authorised:		
5,000,000 (2020: 5,000,000) ordinary shares of €1 each	5,000	5,000
Issued		
5,000,000 (2020: 5,000,000) ordinary shares of €1 each	5,000	5,000

There were no Level 3 assets at 31 December 2021 (2020: €Nil).

Notes to the Financial Statements (continued)

### 15. Capital contributions

The Company received no capital contributions during the year (2020: €Nil).

During the year ended 31 December 2021, the Company has paid a €50m dividend (2020: €Nil) to the immediate parent Allianz S.p.A in respect of the financial year ended 31 December 2021.

### 16. Capital position statement (Unaudited)

Effective from 1 January 2016, the Solvency II Directive replaced the Solvency I regulatory solvency requirements. The Company has assessed its overall solvency needs using the Solvency II basis. This covers the preparation of the Solvency II Balance Sheet (which differs from the IFRS balance sheet) and the Solvency Capital Requirement ("SCR")/Minimum Capital Requirement ("MCR"). For the purposes of calculating its Solvency II Pillar I capital requirements, the SCR is calculated by applying the Standard Formula in accordance with the requirements set out in Regulation 114 of SI 485 of 2015. At 31 December 2021, the Company's available capital resources were in excess of the regulatory capital requirements on a Solvency II basis.

The Company's capital coverage ratio is 148% of SCR as at 31 December 2021 (2020: 165%). The final amount of the SCR is still subject to Supervisory assessment.

The Company maintains a capital structure with a combination of share capital, capital contributions and retained profits, consistent with the Company's risk profile and the regulatory and market requirements of its business.

The Company is regulated in Ireland by the Central Bank of Ireland and is required to observe the rules for the amount and structure of the solvency capital for the business that it carries on.

The Company carries out regular projections of its capital adequacy and these are reviewed by the Board to ensure that satisfactory levels of cover are maintained. Capital adequacy and solvency cover are reported to the Central Bank of Ireland on a quarterly and annual basis.

No instances of non-compliance with solvency capital requirements were reported by the Company to the Central Bank of Ireland during the year.

#### 17. Financial liabilities – investment contracts

	2021	2020
Investment contracts:	€'000	€'000
Balance at 1 January	21,103,847	18,254,147
Premiums collected	5,166,338	3,667,240
Change in investment contract liabilities	1,471,829	1,079,740
Claims paid	(1,954,371)	(1,559,130)
Fees paid by the unit funds	(451,985)	(343,180)
Sales inducements	6,941	5,030
Balance at 31 December	25,342,599	21,103,847

Notes to the Financial Statements (continued)

### 18. Technical provisions for insurance contracts

100 Teeminent provisions for montanee convinces	2021	2020
Insurance contracts:	€'000	€'000
Balance at 1 January	200	150
Change in technical provisions for insurance contracts	150	50
Balance at 31 December	350	200
19. Deferred income	2021	2020
	€'000	€'000
Balance at 1 January	27,638	24,452
Movement during the year	5,937	3,186
Balance at 31 December	33,575	27,638

The income that is deferred is in respect of investment contracts on which a front-end fee is applied in relation to services to be provided in future periods. The deferred income reserve is amortised over the anticipated life of the contracts.

The amount of deferred income that is expected to be earned more than 12 months after the Statement of Financial Position date is €25.6m (2020: €21.0m).

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### 20. Creditors and other payables

		2021	2020
	Note	€'000	€'000
Amounts falling due within one year			
Amounts due to group companies		5,465	10,700
Advance payment of Italian Policyholders'			
Tax	9	94,611	41,625
Premium deposits		37,671	35,537
Claims payable		85,396	84,524
Value Added Tax		153	166
Social welfare / PAYE		131	126
Loyalty bonus payable		2,965	2,358
Other creditors and accruals		3,235	2,732
	<u> </u>	229,627	177,768

Amounts due to group companies are principally in respect of initial and ongoing commissions and investment management fees.

Notes to the Financial Statements (continued)

#### 21. Leases

21. Leases	2021	2020
Right-of-use asset – PPE	€'000	€'000
Gross Acquisition Cost	8,200	8,200
Accumulated Depreciation	(1,329)	(886)
Balance at 31 December	6,871	7,314
	2021	2020
Lease Liability	€'000	€'000
Current: Within one year	348	299
Non-current:		
One to five years	1,638	1,566
Over five years	5,333	5,753
	6,971	7,319
Balance at 31 December	7,319	7,618
	2021	2020
Interest Expenses relating to leases	€'000	€'000
Within one year	129	135
One to five years	445	474
Over five years	531	631
Balance at 31 December	1,105	1,240

### 22. Ultimate parent undertaking and parent undertaking of larger group

The Company's ultimate parent undertaking is Allianz SE, a company incorporated in Germany. The Company's immediate parent undertaking is Allianz S.p.A., a company incorporated in Italy.

The largest group in which the results of the Company are consolidated is that headed by Allianz SE, incorporated in Germany. The consolidated financial statements of this group are available to the public and may be obtained from Allianz SE, Konigstrasse 28, 80802 Munich, Germany.

The smallest group in which the results of the Company are consolidated is that headed by Allianz S.p.A., a company incorporated in Italy.

Notes to the Financial Statements (continued)

### 23. Related party transactions

The Company received/provided a number of services from related parties. The related party activities which the Company now has are as follows:

- The Company has agreements with Allianz S.p.A., Allianz Global Investors GmbH, Investitori SGR S.p.A. and PIMCO Europe Limited for the receipt of fund management services;
- The Company has an agreement with Allianz S.p.A. for the receipt of fiscal and legal services;
- The Company has an agreement with Allianz Technology SE for the receipt of IT services;
- The Company has agreements with Allianz Bank Financial Advisors S.p.A. for the receipt of banking and custodian services and for product distribution;
- The Company has agreements with Allianz Ireland plc. for the receipt of internal audit services;
- The Company has an agreement with Allianz Global Life dac for the provision of compliance, office space and other infrastructural services, and for the receipt of actuarial function, risk function, human resources and other miscellaneous services.
- The Company has an agreement with Metafinanz Informations systeme GmbH for the receipt of IT consultancy services.
- The Company has an agreement with Allianz SE for the receipt of marketing and distribution activities,
   Solvency II models, insurance and other services.

#### **Transactions with Directors**

The Directors' compensations are short term in nature and are as follows:

	2021 €'000	2020 €'000
Salaries and related benefits	324	265
Fees as directors	192	165
Compensation for loss of office paid to a director	459	_

The above figures reflect the remuneration paid by the Company to all Board members.

### Transactions with Key Management Personnel

Transactions with key management personnel including the Chief Executive Officer are set out below.

The key management personnel compensations are short term in nature and are as follows:

	2021 €'000	2020 €'000
Salaries and related benefits Compensation for loss of office paid to a director	1,004 459	825

Notes to the Financial Statements (continued)

### 23. Related party transactions (continued)

### Transactions with other related parties:

Name of the Company	Relationship	(Payable)/ receivable at 1 January 2021	Expense payable by the Company	Income receivable by the Company	Payments/ (receipts)	(Payable) at 31 December 2021
		€'000	€'000	€'000	€'000	€'000
Allianz SE	parent	(41)	(1,103)	-	1,089	(55)
Allianz S.p.A.	parent	(142)	(224)	-	202	(164)
Allianz Bank Financial Advisors S.p.A.	group	(9,886)	(271,914)	-	278,345	(3,455)
Allianz Global Investors GmbH	group	1,583	(2,152)	3,798	(3,774)	(545)
Allianz Global Life dac	group	108	(1,940)	1,015	717	(100)
Allianz Ireland p.l.c.	group	-	(169)	-	169	-
Allianz Technology SE	group	-	(1,226)	-	904	(322)
Investitori SGR S.p.A.	group	(418)	(2,877)	-	2,717	(578)
$Meta finanz\ Informations systeme\ GmbH$	group	(6)	(61)	-	27	(40)
PIMCO Europe Limited	group	(207)	(818)	-	819	(206)

€20,448m (2020: €16,179m) of the €25,343m (2020: €21,104m) policyholder assets at year-end were managed by related Allianz SE companies. Total realised and unrealised gains on policyholder assets managed by related Allianz SE companies are €1,115m gain (2020: €927m gain). €3.3m (2020: €11.7m) of the shareholders' cash and cash equivalents at year end were managed by Allianz Bank Financial Advisors S.p.A. and a further €272.3m (2020: €218m) was managed through an inter-company cash-pool agreement with Allianz SE.

#### 24. Disclosure of interests in unconsolidated structured entities

Included in policyholder financial assets are investments in Collective Investment Schemes ("CIS") which may be considered to be interests in unconsolidated structured entities under IFRS 12 'Disclosure of interests in unconsolidated structured entities'. The CIS are predominantly regulated SICAV funds which are all UCITS compliant. These CIS are chosen by the various asset managers, responsible for the investment portfolio of each fund. These SICAVs are mainly domiciled in Luxembourg, Ireland, Italy, United Kingdom, Switzerland and France.

The table below sets out the country of domicile of these CIS investments:

Country	Value of Total CIS 31 December 2021 €'000	Value of Total CIS 31 December 2020 €'000
Luxembourg	16,146,884	12,003,926
Ireland	7,350,708	7,353,676
Italy	315,101	396,356
Switzerland	463,005	362,809
France	120,645	134,004
Other	3,659	5,501
Total CIS	24,400,002	20,256,272

Notes to the Financial Statements (continued)

#### 24. Disclosure of interests in unconsolidated structured entities (continued)

The table below sets out the interest held by the policyholders with regard to the geographical region where the underlying investments of the CIS are held as at 31 December 2021:

Geographical Region (Unaudited)	Percentage of underlying CIS on look through basis	Value of underlying CIS on look through basis
Europe	45.30%	11,054,859
North America	32.90%	8,027,590
Asia	10.70%	2,626,435
United Kingdom	6.80%	1,658,174
Middle East	1.10%	270,627
South America	0.90%	213,607
Africa	0.50%	128,247
Cayman Islands	0.50%	119,104
Central America	0.50%	116,605
Australia	0.50%	111,722
Other	0.20%	45,865
British Virgin Islands	0.10%	27,167
Total CIS – Policyholder	100%	24,400,002

The CIS are of varying sizes and are all financed by investor equity, having been established for the purpose of collective investment activity.

The maximum gross exposure to loss is the carrying value of  $\[ \in \] 24,400m$  (2020:  $\[ \in \] 20,256m$ ) but the net exposure to loss borne by the shareholders of the Company is  $\[ \in \] Nil$  for these CIS as the investments are held on behalf of the policyholders. The shareholders do not directly hold any investment in a CIS at the year-end (2020:  $\[ \in \] Nil$ ).

The majority of the units in the CIS can be redeemed daily. The Company has been advised that it is legally possible to suspend pricing of internal policyholder funds in the presence of exceptional circumstances outside the control of the Company. This would also apply in cases where CIS prices are available but trading has been restricted.

The policyholder financial assets as at 31 December 2021 were €25,343m of which €24,400m were made up of CIS. At 31 December 2021 €20,448m (2020: €16,179m) of the policyholder financial assets were managed by other entities in the Allianz Group.

During the financial year, the Company or policyholders did not provide financial support to unconsolidated structured entities and has no current intention of providing financial or other support.

#### 25. Subsequent events

There were no events subsequent to the year-end which require disclosure in, or amendment to, these financial statements.

Notes to the Financial Statements (continued)

### 26. Contingencies

There were no contingent liabilities at 31 December 2021 (2020: €Nil).

### 27. Approval of financial statements

The Board of Directors approved these financial statements on 10 March 2022.